

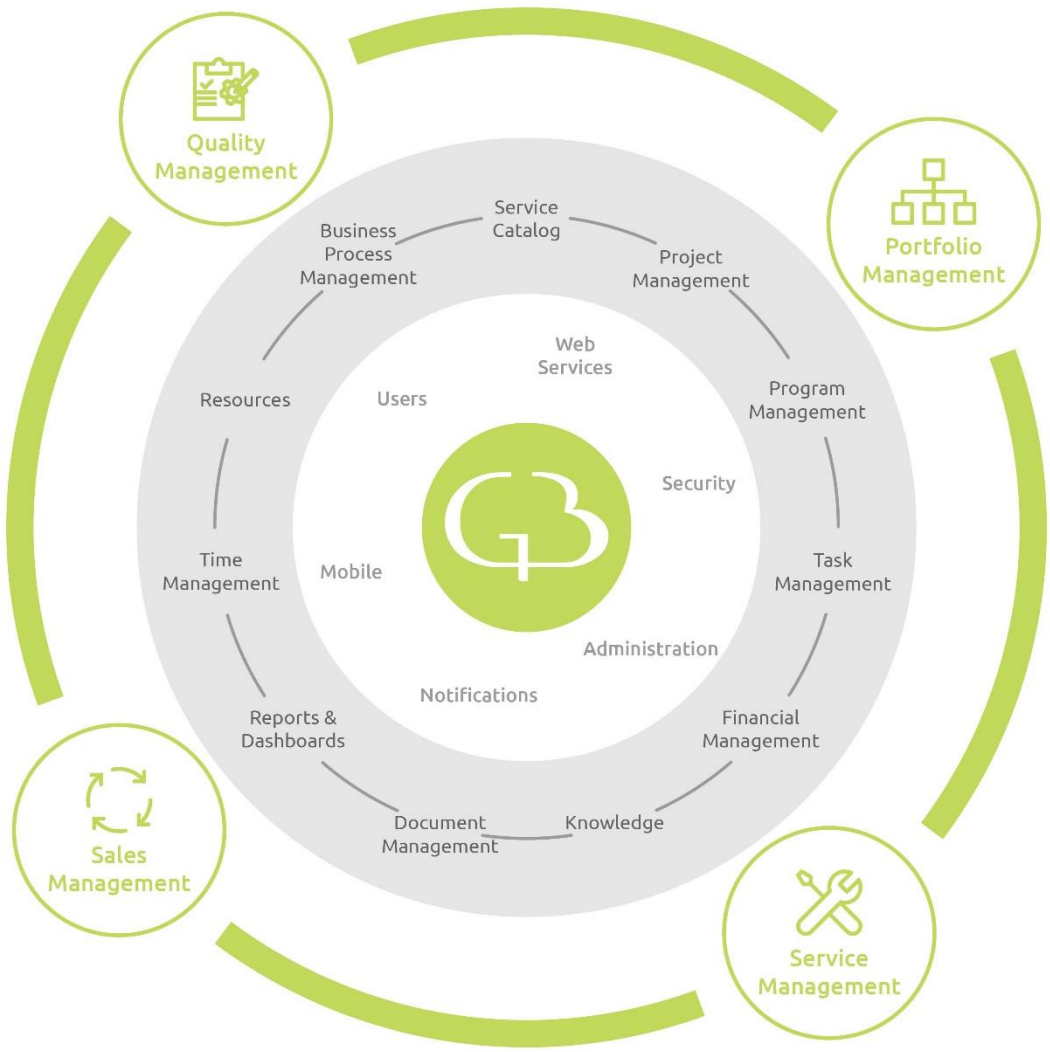


Governance.Business

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Base Pricing Description

Governance.Business Solution



Your Management Made Easy!

- ✓ Easy to use.
- ✓ Clear to understand.
- ✓ Adaptable to your needs.
- ✓ Focused on management.

Out of the box Process Maps

<p>Professional Services Automation (PSA)</p>	<ul style="list-style-type: none">• Process best-practices for Governance of a Professional Services organization.• Includes processes for:<ul style="list-style-type: none">• Organization Strategic Planning• Sales Management• Delivery Management, including a PMO and Service Management for Service Contracts and Internal Services• Purchases and Expense Management• Billing• Reporting to provide end to end visibility and control.
<p>IT Governance (ITG)</p>	<ul style="list-style-type: none">• Process best-practices for IT Governance of any organization.• Includes processes for:<ul style="list-style-type: none">• Organization Strategic Planning• Portfolio Planning and Execution• Portfolio execution, including a PMO and Service Management for Service Contracts and Internal Services• Purchases and Expense Management• Reporting to provide end to end visibility and control.
<p>Portfolio Management (PFM)</p>	<ul style="list-style-type: none">• Process best-practices for Portfolio Management within any organization.• Includes processes for:<ul style="list-style-type: none">• Organization Strategic Planning• Portfolio Planning and Execution• Portfolio execution, including a PMO• Purchases and Expense Management• Reporting to provide end to end visibility and control.



Delivery Options

Cloud deployment

Cloud (Shared instance)

- A Cloud (Shared Instance) license only allows the organization to use the configured processes and reports, with the given authorized roles. The organization cannot configure any new processes / fields or integrations.

SaaS (Own Instance) Management

- A SaaS (Own Instance) license allows the organization to have its own instance, with different policies (backups, security), integrations with other environments and also with the ability to configure any extra process.

On-Premises deployment

License Acquisition

- An On-Premises license allows the organization to manage its own instance, configure it as needed and integrate with any solution in house or from any other provider. It's fully owned by the company.



Cloud Licensing

User Type	Price per month
User	20€

- A Cloud (Shared Instance) license only allows the organization to use the configured processes and reports, with the given authorized roles. The organization cannot configure any new processes / fields or integrations.
- Cloud is licensed per User, that can access any of the functionalities included within the solution and in the chosen process map.

Saas Licensing

Role	Price per year
Administrator (per user)	1.300€
Manager (per user)	1.000€
Team Member (per user)	250€

- A SaaS (Own Instance) license allows the organization to have its own instance, with different policies (backups, security), integrations with other environments and also with the ability to configure any extra process.
- The given roles, have the following privileges:

Administrator	Can add users, roles and configure the overall solution. Has full visibility on the configuration and data.
Manager	Can manage objects, projects, portfolios, services and any other object type in the solution. Has full access to all the functionality.
Team Member	Can create and act on objects and tasks as well as submit timesheets.



On Premises Licensing

Item	Total Cost
Base Product Acquisition	50.000€
Administrator (per user)	1.100€
Manager (per user)	850€
Team Member (per user)	200€

- An On-Premises license allows the organization to manage its own instance, configure it as needed and integrate with any solution in house or from any other provider. It's fully owned by the company.
- A Yearly maintenance fee of 20% is applied to have access to new versions / bug fixes and product support.
- The given roles, have the following privileges:

Administrator	Can add users, roles and configure the overall solution. Has full visibility on the configuration and data.
Manager	Can manage objects, projects, portfolios, services and any other object type in the solution. Has full access to all the functionality.
Team Member	Can create and act on objects and tasks as well as submit timesheets.



Thank You



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